

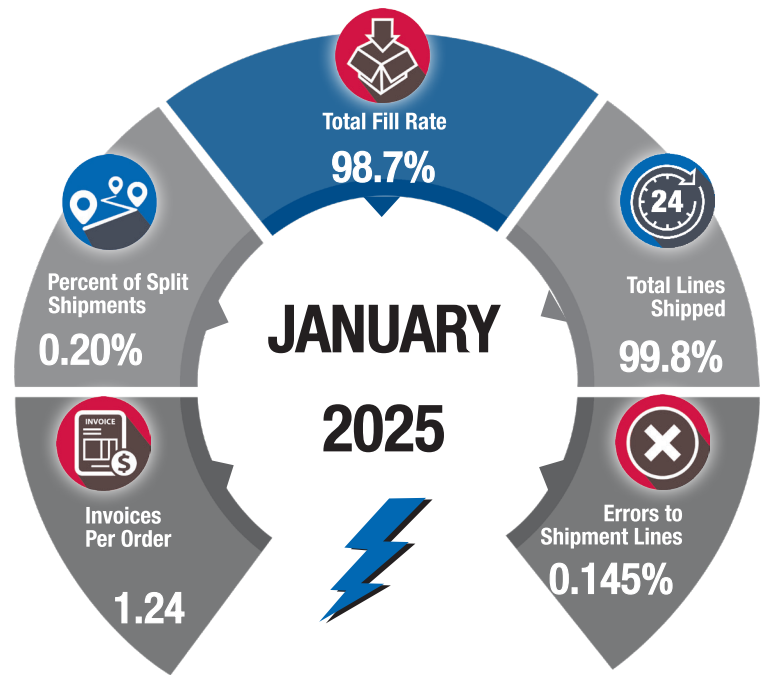


AT MINERALLAC, OUR PASSION IS PROVIDING SERVICE EXCELLENCE.

Our Goal:
98% Fill Rate within
24 Hours with ZERO Errors™

OVER 415 MILLION UNITS SHIPPED IN 2024

| | 2023 AVG. | 2024 AVG. | ROLLING 12 | DEC. 2024 |
|----------------------------|--------------|--------------|---------------|--------------|
| Total Fill Rate | 98.3% | 98.0% | 98.1% | 98.7% |
| Total Lines Shipped | 99.6% | 99.6% | 99.6% | 99.7% |
| Errors to Shipment Lines | 0.169% | 0.167% | 0.161% | 0.201% |
| Percent of Split Shipments | 0.20% | 0.28% | 0.26% | 0.14% |
| Invoices Per Order | 1.21 | 1.24 | 1.24 | 1.23 |



100% GUARANTEED SALE



RMA PROCESSING

| OUR GOAL | AVG 2023 | AVG 2024 | JANUARY 2025 |
|--|----------|----------|--------------|
| RMA Approved within 24 Hours | 97.2% | 100% | 100% |
| RMA Credit Memo Issued within 72 Hours | 99.3% | 94.9% | 100% |

Low Transaction Costs

Increased Inventory Turns without Excess and Obsolete Items

Reduced Inventory Handling

Greater ROI on SQ. FT. Space and Ranked Top 5% GMROI by Distributors



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PROVEN PROCESS



PARTNERSHIP

- Support in achieving customer specific goals
- Driven to meet customer needs
- Market research to drive business sales and profitability
- Marketing support fund opportunities



SUPPORT

- Dedicated customer service including over 90 years of experience
- Personalized analytical reports
- Custom solutions for business needs
- Accurate, up-to-date product attributes in data warehouses
- Custom marketing campaigns
- Minerallac University through BlueVolt for training and education



EXPERTISE

- Manufacturing quality parts for the electrical industry for over 125 years
- Employees dedicated to continuous merchandising and marketing needs
- Our team has over 200 years of experience to help lead innovative solutions